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ANNUAL AUDITED REPOR **FORM X-17A-5** 

PART III

AUG 2 3 2004

SEC FILE NUMBER

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	July 1, 2003	AND ENDING	June 30, 2004
	MM/DD/YY	•	MM/DD/YY
A. REG	ISTRANT IDENTI	FICATION	
NAME OF BROKER-DEALER: GOVE	- Capital, In	۱۲,	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O	. Box No.)	FIRM I.D. NO.
229 Peachtree Street, N.E. Suite 506			
	(No. and Street)		
Atlanta	GA	30	303
(City)	(State)	. (3	Zip Code)
NAME AND TELEPHONE NUMBER OF PERMr. Marion Glover	RSON TO CONTACT I	N REGARD TO THIS REF	PORT 404-523-2921
			(Area Code - Telephone Numbe
B. ACCO	DUNTANT IDENTI	FICATION	
INDEPENDENT PUBLIC ACCOUNTANT where the second seco	nose opinion is containe Name – if individual, state la		
600 Peachtree Street, N.E. Suite 1900	Atlanta	GA	30308
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			PROCES
✓ Certified Public Accountant			AUG 2 5 2004
Public Accountant			
Accountant not resident in Unite	d States or any of its po	ossessions.	THOMS: FINANCIAL
	FOR OFFICIAL USE	ONLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid ON B control number.

#### **OATH OR AFFIRMATION**

I,	Marion B. Glover	, swear (or affirm) that, to	the best of
my kn	owledge and belief the accompanying financial statem		
	O 1. 1. Y		, as
of		04 , are true and correct. I further swear (or	affirm) that
	the company nor any partner, proprietor, principal o	<del></del>	·
	ied solely as that of a customer, except as follows:	interior of director has any proprietary interest in a	ay account
Classii	icu solety as that of a customer, except as follows.		
		·	
		and Bre	
		Signature	
		D	
		President_	
	0 0 0	Title	•
$\mathcal{A}$	ann Shepherd		
-	Notes Bulling		
U	Notary Public		
This r	eport ** contains (check all applicable boxes):		
√ (a)	Facing Page.		
`	) Statement of Financial Condition.		
	Statement of Income (Loss).		4
	) Statement of Changes in Financial Condition. ) Statement of Changes in Stockholders' Equity or Pa	ortners' or Sala Branzistors' Conital	
	Statement of Changes in Stockholders' Equity of Fa		
	Computation of Net Capital.	Claims of Civations.	
	) Computation for Determination of Reserve Requires	ments Pursuant to Rule 15c3-3.	
	Information Relating to the Possession or Control R		
	A Reconciliation, including appropriate explanation		5c3-3 and the
П.,	Computation for Determination of the Reserve Requ		
☐ (k	A Reconciliation between the audited and unaudited	I Statements of Financial Condition with respect to	o methods of
v a	consolidation.  An Oath or Affirmation.		
	An Oath of Affilmation.  A copy of the SIPC Supplemental Report.		
	A report describing any material inadequacies found t	to exist or found to have existed since the date of the	previous audit.
	) INDEPENDENT AUDITOR'S REPORT ON		•
**For	conditions of confidential treatment of certain portion	ns of this filing, see section 240.17a-5(e)(3).	

# GLOVER CAPITAL, INC. FINANCIAL STATEMENTS JUNE 30, 2004

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#### Frazier & Deeter, Llc

CERTIFIED PUBLIC ACCOUNTANTS AND ADVISORS

600 Peachtree Street, N.E., Suite 1900, Atlanta, Georgia 30308 main 404.253.7500 fax 404.253.7501 www.frazierdeeter.com

#### INDEPENDENT AUDITORS' REPORT

To the Stockholder Glover Capital, Inc. Atlanta, Georgia

We have audited the accompanying statement of financial condition of Glover Capital, Inc. as of June 30, 2004, and the related statements of income, stockholder's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Glover Capital, Inc. as of June 30, 2004, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

Jegn Deck 12C

Frazier & Deeter, LLC Atlanta, Georgia

July 30, 2004

#### Statement of Financial Condition

Assets		
Cash Income taxes receivable	\$	54,085 340
Total Assets	<u>\$</u>	54,425
Liabilities and Stockholder's Equity		
Liabilities:		
Total liabilities	\$	-
Stockholder's Equity: Common stock, \$1 par value; 100,000 shares authorized; 5,000 shares issued and outstanding Additional paid-in capital Retained earnings		5,000 2,500 46,925
Total stockholder's equity		54,425
Total Liabilities and Stockholder's Equity	\$	54,425

#### Statement of Income

#### For the Year Ended June 30, 2004

Revenues:	
Commissions Interest and dividends	\$ 117,639 450
	118,089
Expenses:	•
Management fees Regulatory fees Other expenses	115,000 2,209 93
	117,302
Net income	\$ 787

#### Statement of Stockholder's Equity

#### For the Year Ended June 30, 2004

	Comme	on Sto	ock			
	Shares		Par Value	Paid-in Capital	Retained Carnings	 Total
Balance, June 30, 2003	5,000	\$	5,000	\$ 2,500	\$ 46,138	\$ 53,638
Net income				 	 787	 787
Balance, June 30, 2004	5,000	\$	5,000	\$ 2,500	\$ 46,925	\$ 54,425

#### Statement of Cash Flows

For the Year Ended June 30, 2004

#### Increase (Decrease) in Cash

#### Cash flows from operating activities:

Cash received from customers	\$	117,639
Cash paid for management fees		(115,000)
Cash paid for regulatory and general expenses		(2,209)
Cash paid for other expenses		(93)
Interest and dividends received		450
Net cash provided by operating activities and increase in cash		787
Cash, beginning of year		53,298
Cash, end of year	_\$	54,085

# Reconciliation of Net Income to Net Cash Provided by Operating Activities

Net income and net cash provided by operating activities \$\frac{\$787}{}\$

#### Notes to Financial Statements

June 30, 2004

#### Note 1 - Description of business and summary of significant accounting policies:

Glover Capital, Inc. (the Company) was incorporated on September 16, 1987 for the purpose of becoming qualified as a licensed broker/dealer. On September 24, 1987, the Company became licensed as a broker/dealer and began operations.

The following is a summary of the more important accounting principles and policies followed by the Company:

#### Revenue recognition

Revenues earned, which are related to arranging the private placement of securities by issuers, are generally recognized at the "date of closing."

#### Receivables and credit policies

The Company routinely assesses the financial strength of its clients and, as a consequence, believes that its commission receivable credit risk exposure is limited. Commission receivables are carried at original contract amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on an annual basis. A valuation allowance is provided for known and anticipated credit losses, as determined by management in the course of regularly evaluating individual receivables. To date, bad debts have not exceeded management's expectations. At June 30, 2004, there was no allowance for bad debts. Commission receivables are written off when deemed uncollectible. Recoveries of commission receivables previously written off are recorded when received. No interest is charged on customer accounts.

#### Income taxes

The Company follows Statement of Financial Accounting Standards No. 109 (SFAS No. 109), Accounting for Income Taxes. Under SFAS No. 109, income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred tax assets and liabilities related to using the cash method of accounting for tax purposes and the accrual method of accounting for financial reporting purposes. At June 30, 2004, the Company had \$7,313 in deferred tax assets. However, due to the uncertainty of any benefit realization, the Company has recorded a 100% valuation allowance against this asset. As of June 30, 2004, the Company had a net operating loss carryforward of \$34,822 for financial reporting and income tax purposes. Such carryforwards, which expire at various dates through 2021, are available to reduce future federal tax liabilities. If certain substantial changes in ownership should occur, there would be annual limitations on the amount of net loss carryforwards which could be utilized.

#### Notes to Financial Statements - Continued

June 30, 2004

#### Note 1 - Description of business and summary of significant accounting policies - continued:

#### Major customer

The nature of the Company's business is to handle large transactions. During the year ended June 30, 2004, the Company had only one transaction, which accounted for 100% of revenue.

#### Use of estimates in the preparation of financial statements

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Note 2 - Net capital requirements:

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At June 30, 2004, the Company had net capital of \$53,862 which was \$48,862 in excess of its required net capital of \$5,000. The Company's net capital rate was 0 to 1 since the Company had no indebtedness at June 30, 2004.

#### Note 3 - Transactions with related parties:

The Company and Glover & Associates, Inc. are affiliated companies under common management control. The existence of this control could result in operating results and/or a financial position of the Company significantly different from those that would have been obtained if the companies were autonomous.

During the year ended June 30, 2004, the Company was charged a management fee of \$115,000 by Glover & Associates, Inc. The management fee represents charges for administrative services rendered by Glover & Associates, Inc. on behalf of the Company.

#### Note 4 - Concentration of credit risk:

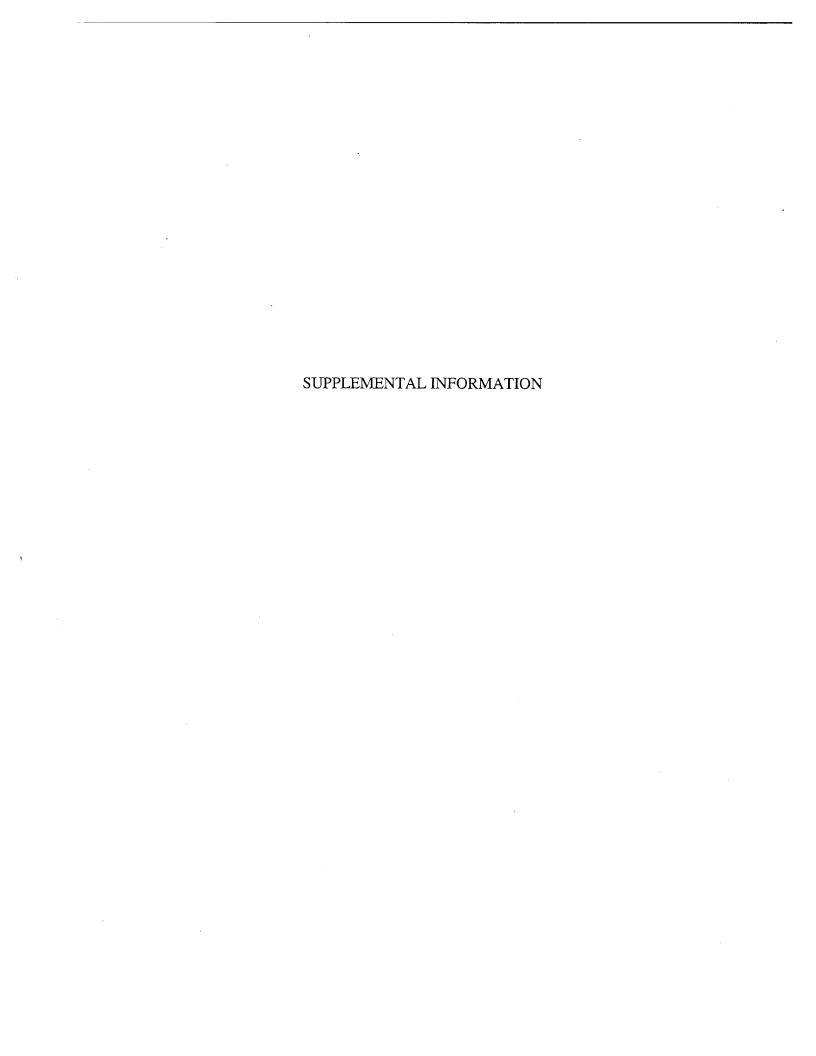
The Company maintains its cash in bank deposits, which at times, may exceed federally-insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash.

Notes to Financial Statements - Continued

June 30, 2004

#### Note 4 - Concentration of credit risk - continued:

The Company is also exposed to a concentration of credit risk with respect to commissions receivable. Management performs continuing credit evaluations of its customers and generally does not require collateral. Historically, the Company has not experienced significant losses related to receivables from individual customers.





#### FRAZIER & DEETER, LLC

CERTIFIED PUBLIC ACCOUNTANTS AND ADVISORS

600 Peachtree Street, N.E., Suite 1900, Atlanta, Georgia 30308 main 404.253.7500 fax 404.253.7501 www.frazierdeeter.com

#### INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL INFORMATION

To the Stockholder Glover Capital, Inc. Atlanta, Georgia

We have audited the accompanying financial statements of Glover Capital, Inc. for the year ended June 30, 2004, and have issued our report thereon dated July 30, 2004. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1, 2, and 3 on pages 14 through 17, is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Frazier & Deeter, LLC

Atlanta, Georgia July 30, 2004

Schedule 1: Reconciliation of Audited and Unaudited Reports

Description	As	As Previously Stated		Debit		Credit		As Stated	
		Asset	ts						
Cash Income taxes receivable	\$	54,085 340	\$	<u>-</u>	\$	<u>-</u>	\$	54,085 340	
		54,425	\$		\$		<u> </u>	54,425	
]	Liabilitie	s and Stocl	kholde	er's Equ	ıity				
Common stock Additional paid-in capital Retained earnings	\$	5,000 2,500 46,925	\$	- - -	\$	-	\$	5,000 2,500 46,925	
		54,425		-			<u> </u>	54,425	
	Rev	enues and	(Expe	nses)					
Commissions Interest and dividends Management fees Regulatory fees Other expenses	\$	117,639 450 (115,000) (2,209) (93)	\$	- - - -	\$	- - - -	\$	117,639 450 (115,000) (2,209) (93)	
Net income	_ \$	787	\$	-	\$	-	\$	787	

# GLOVER CAPITAL, INC. Schedule 2: Explanation of Audit Adjustments June 30, 2004 There were no audit adjustments.

# Schedule 3: Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

COMPUTATION OF NET CAPITAL			
Total stockholder's equity from statement of financial condition Deduct stockholder's equity not allowable for net capital			\$ 54,425
Total stockholder's equity qualified for net capital Add:			54,425
Subordinated borrowings allowable in computation of net capital			-
Other (deductions) or allowable credits			 _
Total capital and allowable subordinated borrowings Deductions and/or charges:			54,425
Total nonallowable assets - taxes receivable	\$	340	
Secured demand note deficiency		-	
Commodity futures contracts and spot commodities-			
proprietary capital charges		-	
Other deductions and/or charges Other additions and/or allowable credits		-	340
Other additions and/or allowable credits			 340
Net capital before haircuts on securities positions			
(tentative net capital)			54,085
Haircuts on securities			
Contractual securities commitments		-	
Subordinated securities borrowings		-	
Trading and investment securities:			
Exempted securities		-	
Debt securities		-	
Options Other securities		-	
Undue concentrations		-	
Other - Paine Webber		(223)	(223)
Outer - Laure Webber	<del></del>	(223)	 (223)
Net capital		·	\$ 53,862

# Schedule 3: Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission - Continued

COMPUTATION OF AGGREGATE INDEBTEDNESS	
Total liabilities from statement of financial condition (less deferred income taxes) Add:	\$ -
Drafts for immediate credit  Market value of securities borrowed for which no equivalent  value is paid or credited  Other unrecorded amounts	 - -
Total aggregate indebtedness	 
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT	
Minimum net capital required	\$ -
Minimum dollar requirement	 5,000
Net capital requirement	\$ 5,000
Excess net capital	 48,862
Excess net capital at 1500%	\$ 53,862
Excess net capital at 1000%	 53,862
Percentage of aggregate indebtedness to net capital	 0%
RECONCILIATION WITH COMPANY'S COMPUTATION	
Net capital, as reported in Company's Part II (Unaudited) FOCUS report Net audit adjustments	\$ 53,862
Net capital per previous page	 53,862



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CERTIFIED PUBLIC ACCOUNTANTS AND ADVISORS

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To the Stockholder Glover Capital, Inc. Atlanta, Georgia

In planning and performing our audit of the financial statements and supplemental schedules of Glover Capital, Inc. (the Company) for the year ended June 30, 2004, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

Making quarterly securities examinations, counts, verifications and comparisons,

Recordation of differences required by rule 17a-13;

Complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



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To the Stockholder Glover Capital, Inc. Atlanta, Georgia Page Two

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2004, to meet the SEC's objectives.

This report is intended solely for the use of the stockholder, management, the SEC, the New York Stock Exchange, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Frazier & Deeter, LLC

you sute HC

Atlanta, Georgia July 30, 2004